

# Coach Membership 2010–2011



Join or renew online  
by 30 June 2010  
and save up to \$60!\*



**More services and more options for you.**  
Prices remain the same for the fourth consecutive year.\*

\*for qualified members

Tennis Australia qualifications are recognised by the Australian Sports Commission, National Coaching Accreditation Scheme (NCAS) and the International Tennis Federation.

# Value for money what do I get?

## Renew by 30 June 2010 to maintain your insurance cover.

You can become a Tennis Australia coach member as a qualified coach, trainee coach, international coach or as an associate member.

Different categories of members receive a different set of member benefits to suit their needs and interests, but there is now more flexibility for coach members to upgrade with specific member benefits in 2010–2011.

**Join or renew online by 30 June 2010 to receive early bird discount.**

### Trainee member benefits

For coaches currently coaching without qualifications (but coaching at the same venue as a qualified coach) or currently enrolled in a Tennis Australia coaching course or currently going through the Tennis Australia Recognition of Current Competency (RCC) process. Trainee insurance conditions: the trainee must coach at the same venue as a qualified coach. The trainee must complete as a minimum, a recognised coaching qualification within the four-years of first applying for a trainee membership.

**Early bird AUD\$99 (After 30 June: AUD\$129)**

Insurance	Value AUD\$
Insurance \$20 million public liability and \$10 million professional indemnity (including personal accident insurance)	\$200
Education	
Australian Open 2010 official film DVD	\$30
Australian Open 2010 player movie files CD-ROM	\$25
Tennis Australia's Activity Manual 2010 CD-ROM	\$50
Shoestring Marketing resources CD-ROM	\$99
Communication	
Membership package	\$15
Electronic 'My Coach' pageflip PDF	\$25
CoachesWorld e-newsletter	\$25
<b>TOTAL</b>	<b>\$469</b>
Additional value	\$370+

Trainee members can upgrade and include ticketing, *Australian Tennis Magazine* or ITF Tennis iCoach as part of their membership.

### Qualified member benefits

Coaches who have Tennis Australia recognised Junior Development coach qualifications (formerly level 1 or Development), Club Professional coach (formerly level 2 or Advanced), level 3, Master Club Professional coach, or High Performance coach (formerly Elite) are eligible to join as a qualified coach member. Coaches who have attained TCA or ATPCA qualifications prior to 1 January 2007 are eligible. Coaches who have attained qualifications overseas can apply through Recognition Current Competencies (RCC).

**Early bird AUD\$299 (After 30 June: AUD\$359)**

Insurance	Value AUD\$
Insurance \$20 million public liability and \$10 million professional indemnity (including personal accident insurance)	\$200
Education	
Access to ITF Tennis iCoach website	\$110
Australian Open 2010 official film DVD	\$30
Australian Open 2010 player movie files CD-ROM	\$25
Tennis Australia's Activity Manual 2010 CD-ROM	\$50
Shoestring Marketing resources CD-ROM	\$99
Local area marketing (refer to Membership benefits section)	
Tennis branded merchandise (refer to Membership benefits section)	
Communication (refer to Membership benefits section)	
<i>Australian Tennis Magazine</i> including 'My Coach'	\$75
Membership package (including Coach Membership card)	\$20
CoachesWorld e-newsletter	\$25
Equipment discounts (refer to Membership benefits section)	
<b>TOTAL</b>	<b>\$634</b>
Additional value	\$335+

Qualified members can upgrade for any of the membership upgrades. However, the *Australian Tennis Magazine* and ITF Tennis iCoach upgrades are included as part of the qualified membership.

### International member benefits

Coaches who are currently residing outside Australia.

**Early bird AUD\$129 (After 30 June: AUD\$149)**

Education	Value AUD\$
Access to ITF Tennis iCoach website	\$110
Australian Open 2010 official film DVD	\$30
Australian Open 2010 player movie files CD-ROM	\$25
Tennis Australia's Activity Manual 2010 CD-ROM	\$50
Shoestring Marketing resources CD-ROM	\$99
Communication	
Membership package	\$15
Electronic 'My Coach' pageflip PDF	\$25
CoachesWorld e-newsletter	\$25
<b>TOTAL</b>	<b>\$379</b>
Additional value	\$250+

International members can upgrade and include ticketing or *Australian Tennis Magazine* as part of their membership.

### Associate member benefits

Introduction to MLC Tennis Hot Shots course participants, parents, teachers or non-qualified persons interested in coaching related activities, inactive qualified coaches, or tennis coaching enthusiast.

**Early bird AUD\$29 (After 30 June: AUD\$49)**

Education	Value AUD\$
Australian Open 2010 official film DVD	\$30
Australian Open 2010 player movie files CD-ROM	\$25
Tennis Australia's Activity Manual 2010 CD-ROM	\$50
Shoestring Marketing resources CD-ROM	\$99
Communication	
Membership package	\$15
Electronic 'My Coach' pageflip PDF	\$25
CoachesWorld e-newsletter	\$25
<b>TOTAL</b>	<b>\$269</b>
Additional value	\$240+

Associate members can upgrade and include ticketing, *Australian Tennis Magazine* or ITF Tennis iCoach as part of their membership.

# Membership benefits



## Insurance

Renew by 30 June 2010 to maintain your insurance cover. Insurance is included as part of your qualified or trainee membership.

### Public liability and professional indemnity

Qualified and trainee\* coach members receive AUD\$20 million public liability and AUD\$10 million professional indemnity and personal accident insurance. Customised certificate of currency included (valued at AUD\$200).

\*Trainee insurance conditions: the trainee must coach at the same venue as a qualified coach.

## Additional insurance products available

Qualified coach members can choose to purchase the following insurance products. Additional charges apply.

### Business entity insurance (BEI)

Tennis Australia offers customised flexible business entity insurance (BEI) through our insurer Marsh Pty Ltd to provide insurance cover to your employees (unqualified assistant coaches).

### Business insurance package

A business insurance package can be obtained by contacting Marsh Pty Ltd on 1300 306 383. Marsh Pty Ltd can tailor an insurance policy to meet your business needs, including: property and business interruption, burglary and theft, employee dishonesty, glass, machinery breakdown, electronic equipment and general property.

### Loss of income insurance

A 24 hour/7 day a week loss of income insurance policy for self employed contractors can also be obtained by contacting Marsh Pty Ltd on 1300 306 383.

### Superannuation solutions for coach members **New in 2010**

HostPlus can offer Tennis Australia coach members who are self employed a superannuation package tailored to suit your needs.

For more information on how to set up your superannuation fund and prepare for retirement contact HostPlus on (02) 8202 7500 or 0410 456 829.

## Education

Education benefits are included in all membership categories except ITF Tennis iCoach which is included in the qualified and international coach membership only. Trainee and associate coach members can choose to purchase the ITF Tennis iCoach upgrade.

### ITF Tennis iCoach

Access to quality cutting edge information in video, audio and text (valued at AUD\$110).



### Your tennis toolkit **New in 2010**

A comprehensive tool which provides a range of resources for coaches and clubs, including fact sheets and templates to assist with the recruitment and appointment of a coach, to strategies to develop strong, healthy and long-term club/coach relationships.

## Exclusive downloads

Access to a range of educational resources on [tennis.com.au/exclusivedownloads](http://tennis.com.au/exclusivedownloads).

### Educational CD-ROM with three components **New in 2010**

1. Australian Open 2010 player movie files CD-ROM. A great teaching tool. Files include strokes of professional players who competed at Australian Open 2010 (valued at AUD\$25).
2. Shoestring Marketing resources CD-ROM (valued at AUD\$99).
3. Tennis Australia's Activity Manual 2010: Approach, Transition and Netplay CD-ROM (valued at AUD\$50).

### Australian Open 2010 official film DVD

Relive the action from Australian Open 2010 (valued at AUD\$30).

## Professional development

Discounts on all professional development opportunities run by Tennis Australia.

## Human Kinetics

Discounts on Human Kinetics resources.

## Tennis Pro magazine by the PTR

Access to the *Tennis Pro* magazine on [tennis.com.au](http://tennis.com.au).

## Educational resources

Access to the educational library in each Member Association and opportunity to purchase coaching resources at a discounted rate.

## Australian Grand Slam Coaches' Conference

Discount on registration for the Australian Grand Slam Coaches' Conference (13–15 January 2011).



## Local area marketing

Discounted prices apply for qualified coach members only.



### Customised tennis branded products

Access Tennis brand through:

- Tennis branded personalised signage
- Tennis branded personalised car window signage **New in 2010**
- Tennis branded personalised banners **New in 2010**
- Tennis branded personalised business cards
- Tennis branded personalised promotional postcards

## Tennis branded merchandise

Discounted prices apply for qualified coach members only.



- Tennis branded tracksuits **New in 2010**
- Tennis branded polos
- Tennis branded water bottles **New in 2010**
- Tennis branded caps
- Tennis branded blue satchel bags
- Tennis branded black sports bags

## Communication

Communication benefits are included in all membership categories except Australian Tennis Magazine and Find-A-Coach which is only available to qualified coach members.



### Australian Tennis Magazine

A 12 month subscription to *Australian Tennis Magazine* (valued at AUD\$75). Within the *Australian Tennis Magazine* is the new monthly 'My Coach' – a section dedicated to Tennis Australia coach members.

### CoachesWorld e-newsletter

Receive a regular e-newsletter.



### 'My Coach' **New in 2010**

A section dedicated to Tennis Australia coach members in the monthly *Australian Tennis Magazine* – also available as a pageflip version PDF on [tennis.com.au](http://tennis.com.au).

## Employment opportunities and recruitment pool

Opportunity to advertise coaching positions and to find additional coaching staff through the recruitment pool.

## Membership package

All members receive a membership package including membership card (qualified coach members only) and education CD-ROM (featuring player movie files, Shoestring Marketing resources and Tennis Australia's Activity Manual 2010) and Australian Open 2010 official film DVD and other mail-outs throughout the membership year.

## Find-A-Coach

Placement of your business details on the Tennis Australia Find-A-Coach facility on [tennis.com.au](http://tennis.com.au) (qualified coach members only).

## Equipment discounts

Available for qualified coach members.

### Hart Sport

Trade discount up to 20 per cent on Hart Sport tennis equipment.

### Suunto wrist top computer

Available at discounted prices.

### Wilson modified racquets and coaching products

Available at discounted prices.

### Wilson string

Available at discounted prices.

### Wilson Australian Open ball

Australia's premier quality tennis ball, at a price that ensures unbelievable value.

### Australian Open used tennis ball

Opportunity to purchase match play and practise balls used at the Australian Open (only available for Victorian qualified coach members, subject to availability).

### Luxilon string

Available at discounted prices.

### Kia Motors

National fleet discount of 10 per cent on the majority of the Kia Motors vehicle range.

### Lacoste sunglasses

Available at 50 per cent off retail price.

## MLC Ballkid recruitment program

Available only to Victorian qualified coach members.

An opportunity to conduct MLC Ballkid trials for the Australian Open as part of your business.





## Upgrade your membership

### Ticketing upgrade **New in 2010**

AUD\$50

Ticketing upgrade is available to all members (qualified, international, associate or trainee).



#### Australian Open 2011

Two Australian Open ground pass tickets (valid for any day of the tournament).

#### OR Australian Open Series tickets

Two Australian Open Series tickets, being reserved seats in Brisbane, Hobart or Sydney (valued at AUD\$50 or higher)\*.

### Australian Open/Australian Open Series pre-sales tickets

Purchase tickets (Series Packages and all Single Sessions) to the Australian Open and Australian Open Series prior to public sale.\* Ticketing upgrade must be received by 1 August 2010.

### Davis Cup and Fed Cup home ties pre-sales tickets

Purchase tickets for Davis Cup and Fed Cup home ties.\*

### French Open and Wimbledon ticket ballot offer **New in 2010**

Opportunity to purchase French Open and Wimbledon tickets through the Tennis Australia ballot for coach and club members.

\*Ticket allocations are subject to availability and the relevant event's ticket conditions of sale and entry, as amended from time to time.

### Australian Tennis Magazine upgrade **New in 2010**

FROM AUD\$60

Included in qualified membership. International, trainee and associate members can upgrade to receive the *Australian Tennis Magazine*.

A 12 month subscription for the *Australian Tennis Magazine* (valued at AUD\$75). Within the *Australian Tennis Magazine* is the new monthly 'My Coach' – a section dedicated to Tennis Australia coach members.

Members who reside in Australia	AUD\$60 (valued at AUD\$75)
International	AUD\$130 (valued at AUD\$145)
Tennis Coaches New Zealand members	NZD\$105 (valued at NZD\$120)

### ITF Tennis iCoach upgrade **New in 2010**

AUD\$59

Included in qualified and international membership. Trainee and associate members can upgrade to receive ITF Tennis iCoach.

Access to quality cutting edge information in video, audio and text (valued at AUD\$110).

### Locked logo upgrade **New in 2010**

AUD\$99 per annum

Available only to qualified coach members.



Upgrade your membership for only AUD\$99 per annum for your business logo to be displayed with the tennis brand as part of a locked logo. Use of

a locked logo is subject to terms and conditions set out in the locked logo registration form.

### MLC Tennis Hot Shots upgrade

AUD\$108\*

Available only to qualified coach members.



\*Renewal amount for existing deliverers is AUD\$108. New deliverer registration fee is AUD\$198.

MLC Tennis Hot Shots is Tennis Australia's official starter program. Aimed at children aged 5–12, it uses smaller courts and low compression balls to keep things fun and easy. The program is based on a 'learning through play' philosophy where children develop technically and tactically, and is

a great complement to your coaching business.

Deliverers receive a manual with lesson plans, access to discount modified equipment, a polo shirt and cap, posters, registration forms, personalised fence banner and the benefits of a national marketing campaign. In addition, all of your coaching pupils who meet registration requirements will receive a free branded T-shirt plus you can obtain other prizes (sweatbands, drink bottles etc) to give out when you run Colour Ball Challenge events.

Upgrade now or visit [tennis.com.au/mlctennishotshots](http://tennis.com.au/mlctennishotshots) for further details.



### Coach Membership diary upgrade

AUD\$30

Only available to qualified coach members.

January to December, 12 month, quarto size diary with one day to a page (including Saturday and Sunday) split into one hour appointment times, yearly pull out planner, personal detail section in front of diary, Australian and New Zealand public holidays and school term information and two business card sleeve holders. Limited stock of diaries available. To receive your copy of the Coach Membership diary you must join and upgrade or renew your membership by 30 June 2010.

### TCAV upgrade

AUD\$33

Available only to Victorian qualified coach members.

Upgrade your qualified membership for only AUD\$33. Tennis Australia is supportive of Tennis Coaches Australia – Victoria (TCAV) continuing to play a role in tennis in Victoria and encourages all Victorian members to renew their TCAV membership.

## New in 2010

- Your tennis toolkit
- Shoestring Marketing resources CD-ROM
- Tennis Australia's Activity Manual 2010 CD-ROM
- Tennis branded grey tracksuits
- Tennis branded personalised car window signage
- Tennis branded personalised banners
- 'My Coach' – a section dedicated to the Tennis Australia coach member within the *Australian Tennis Magazine*
- Superannuation solutions by HostPlus
- Ticketing upgrade including French Open and Wimbledon ticket ballot offer
- Locked logo upgrade
- Coach Membership diary upgrade
- *Australian Tennis Magazine* upgrade
- ITF Tennis iCoach upgrade

### 2011 Australian Grand Slam Coaches' Conference

13–15 January 2011

On site at Melbourne Park prior to Australian Open 2011  
Australia's premier professional development event for coaches

[tennis.com.au/coachesconference](http://tennis.com.au/coachesconference)



### Tennis Coaching in Australia

The TCA and ATPCA are currently not Tennis Australia endorsed coaching agencies. This means they do not meet the current minimum standards developed by Tennis Australia and the Australian Sports Commission (ASC), such as coaching methodology, risk management, modern tennis strokes and rule updates.

Based on this, Tennis Australia is unable to recognise coaches who complete courses conducted by the TCA or ATPCA. If a coach elects to gain qualifications from TCA or ATPCA, these qualifications will not be recognised by Tennis Australia, the ASC or the National Coaching Accreditation Scheme (NCAS). A coach who has completed a non-endorsed course after 1 January 2007 can join as an associate or trainee member and, for their existing qualification to be recognised by Tennis Australia, may also consider applying for Recognition of Current Competency (RCC) through Tennis Australia.

Tennis Australia recognises TCA or ATPCA qualifications completed prior to 1 January 2007, therefore if you hold such qualifications you can automatically become a qualified Tennis Australia coach member.

## Your Tennis Australia Coach Development Coordinator (CDC) contacts

### *Tennis ACT/Tennis NSW*

P: +61 2 9024 7635/7642  
F: +61 2 9763 7655  
E: [coached@tennisnsw.com.au](mailto:coached@tennisnsw.com.au)

### *Tennis NT*

P: +61 8 8981 5609  
F: +61 8 8981 5616  
E: [coached@tennisnt.com.au](mailto:coached@tennisnt.com.au)

### *Tennis SA*

P: +61 8 7224 8107  
F: +61 8 8212 6518  
E: [coached@tennissa.com.au](mailto:coached@tennissa.com.au)

### *Tennis Queensland*

P: +61 7 3120 7918  
F: +61 7 3120 7929  
E: [coached@tennisqueensland.com.au](mailto:coached@tennisqueensland.com.au)

### *Tennis Tasmania*

P: +61 3 6108 8200  
F: +61 3 6334 4564  
E: [coached@tennistasmania.com.au](mailto:coached@tennistasmania.com.au)

### *Tennis West*

P: +61 8 6462 8315  
F: +61 8 9361 1500  
E: [coached@tenniswest.com.au](mailto:coached@tenniswest.com.au)

### *Tennis Victoria*

P: +61 3 8420 8424  
F: +61 3 9427 9698  
E: [coached@tennisvic.com.au](mailto:coached@tennisvic.com.au)

### *Tennis Australia Coach Membership*

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W: [tennis.com.au/membership](http://tennis.com.au/membership)